

# © Recover full value of product

## Situation you may face

- An unforeseen accident or irregularity in the production process damages product
  - Metal contaminates product somewhere in the supply chain
  - Product package is damaged in shipping

## Solution

- Ancos inspects product and determines best path to optimize yield of damaged product
- Ancos performs necessary processes to return product back to full specifications
  - Screening
  - De-metal / De-dust
  - Re-package
  - Dry
- Ancos provides diagnosis on source of damage (where applicable) to inform internal controls in your operations

## Value creation

- Value creation per pound of product could be anywhere from **3x – 8x greater** than the investment in marginal incremental tolling fees, depending on product and services
  - Salvage majority of damaged product

## Example Ancos customer

- Irregularity in customer's process resulted in metal in the product
- Ancos de-metaled, packaged, sent product on to end customer, and diagnosed source of metal in customers' internal process
- Without Ancos support, customer would have had to sell product as off-grade for ~40% of original value

### Value creation:

- Incremental margin saved = ~\$60k
- Tolling investment ~\$8k
- Return on investment > 7.5x





**Virginia:**

4817 County Drive  
Disputanta, VA 23842

**South Carolina:**

1651 Mineral Springs Rd  
Darlington, SC 29540

804-732-3356

[www.ancosusa.com](http://www.ancosusa.com)

